

# New start. New bank.

## Branch Manager

Our client, a substantial European bank with an extensive branch network that includes the UK is establishing a Branch in Jersey and is seeking to appoint a Branch Manager.

The bank operates in a very decentralised way allowing a considerable degree of freedom, empowerment and the opportunity to make a difference. This truly is a great opportunity to join a new banking business in Jersey at the earliest point and to make a mark both in terms of establishing the business but also by virtue of the way the bank works, in setting high standards and having a significant amount of influence over the way it delivers to its clients.

Reporting to the Regional Manager in London, the role of Branch Manager is a varied one in that requires technical banking and compliance knowledge, business development, general business administration and management experience, preferably gained within a Corporate and Personal Banking environment.

Experience with a retail bank is ideal but all candidates must have a thorough understanding of lending, the clearing systems and related activities and have strong and positive management skills that ensure team-working achieves results. Although relevant professional qualifications are important, specific work experience and good interpersonal skills necessary to relate well and manage a small team are considered to be of equal importance. The position will be responsible for contributing to the development and implementation of the Bank's business strategy and demands a very hands-on approach in overseeing the day-to-day operational, compliance and general management functions of a small team in dealing with client transactions effectively.

Applicants should meet Principal Person status under the deposit taking business rules and have a broad operational background together with knowledge of regulatory issues and be able to manage the office and handle internal and external reporting.

The postholder needs to have high working standards and the ability to focus on the overall responsibilities of the Bank as well as recognising the necessity of attention to detail in all they do. This is a very "hands-on" job that will require the Branch Manager to get involved with the work at all times and to take responsibility for a wide range of activities in relation to the banking offerings.

The Branch Manager will be involved in managing the relationship with the regulators, ensuring that internal controls are in place and monitored and that documentation is robust and stands up to scrutiny from within the bank and from external parties.

The position offers an opportunity to establish, develop and lead a small, highly motivated banking team. There is a lot of scope and responsibility in this position that gives room for initiative and personal development as well as offering a competitive remuneration package.

Applicants should contact Bob Hassell for a confidential discussion about the position. A full job description will be available to suitable applicants.

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